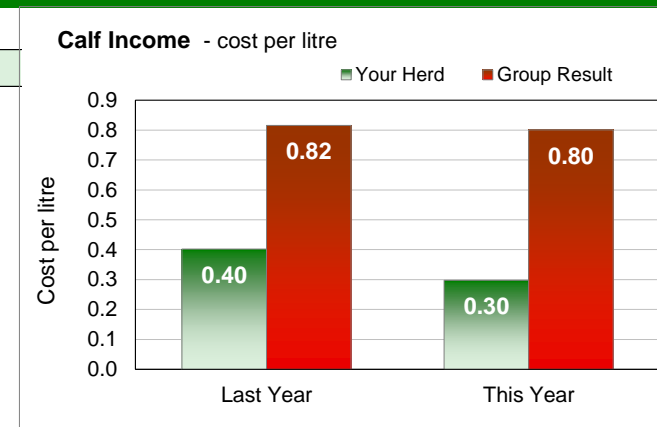


Name: **Joe Brown**

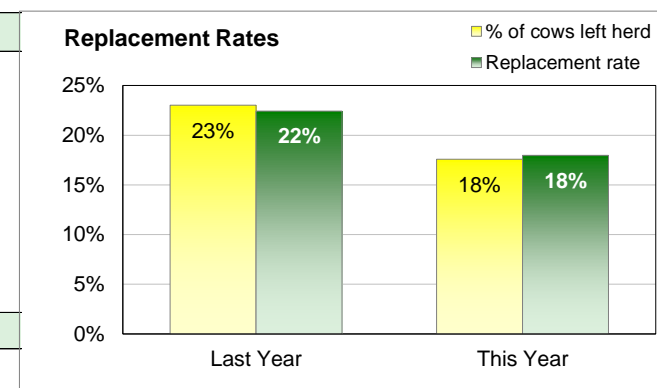
 Number: **BA7520** Demo Herd

GROUP RESULTS 12 MONTH RESULTS

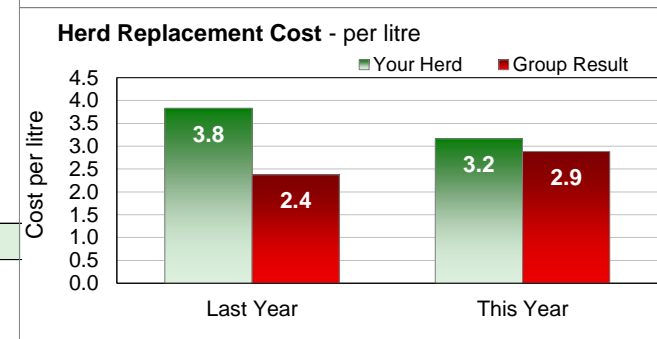
Last Year	This Year		Last Year	This Year	Year Change
CALF INCOME					
	242	Calvings: Total number	503	461	-42
85%	99%	% of herd calved	100%	90%	-10%
	132	Calves: Total number sold/transferred	461	344	-117
		Calf survival rate	92%	75%	-17%
		Total value of calves sold/transferred	19,390	14,390	-5,000
116	124	Average value per calf sold/transferred	42	42	0
59	67	Calf income per cow in herd	38	28	-10
0.82	0.80	Calf income: p per litre	0.40	0.30	-0.10



COW SALES					
		Cows: Total sold (incl. died)	116	90	-26
23%	26%	% of cows left herd	23%	18%	-5%
		Total value of cows sold (incl. died)	41,300	31,175	-10,125
407	354	Average value per cow sold	356	346	-10
95	93	Sale income per cow in herd	82	61	-21
1.31	1.12	Sale income: p per litre	0.86	0.64	-0.21



REPLACEMENT COST					
		Replacements: Total bought/transferred in	113	92	-21
24%	28%	Replacement rate	22%	18%	-4%
		Total value of replacements brought in	226,000	184,000	-42,000
1103	1200	Average value per replacement	2000	2000	0
268	334	Replacement cost per cow in herd	448	359	-89
3.69	4.00	Replacement cost: p per litre	4.69	3.81	-0.88



NET HERD REPLACEMENT COST					
172	241	Net Herd Replacement cost per cow in herd *	366	298	-68
2.37	2.88	Net Herd Replacement cost per litre	3.83	3.16	-0.67

* negative figures indicate value of cows sold is greater than cost of replacements

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