

| Holstein/Friesian, Conventional Herds (matched herds) |            |              |              |                |            |
|---|------------|--------------|--------------|----------------|------------|
|   |            | May-20       | May-21       | Monthly Change | % Diff     |
| Cows in herd (end of month)                           |            | 197          | 198          | 1              | 1%         |
| Cows in milk (end of month)                           |            | 175          | 174          | -1             | -1%        |
| Cow calvings  |            | 8            | 8            | 0              | 0%         |
| Heifer calvings                                       |            | 3            | 3            | 0              | 0%         |
| MILK PRODUCTION                                       |            |              |              |                |            |
| Milk Produced   | litres     | 150,273      | 152,111      | 1,838          | 1%         |
| <b>Yield per cow in milk</b>                          | litres/day | <b>27.7</b>  | <b>28.2</b>  | <b>0.5</b>     | <b>2%</b>  |
| Yield from all forage per cow                         | litres/day | 11.9         | 11.8         | -0.1           | -1%        |
| <b>% of total yield from forage</b>                   |            | <b>43%</b>   | <b>42%</b>   | <b>-1%</b>     | <b>-3%</b> |
| Butterfat   | %          | 4.01         | 4.13         | 0.12           | 3%         |
| Protein   | %          | 3.29         | 3.33         | 0.04           | 1%         |
| Bactoscan   |            | 24           | 24           | 0              | 0%         |
| Cell Count  |            | 156          | 158          | 2              | 1%         |
| <b>Milk Price</b>                                     | p / litre  | <b>26.56</b> | <b>29.23</b> | <b>2.67</b>    | <b>10%</b> |
| Total milk value                                      | £          | 39,913       | 44,462       | 4,549          | 11%        |
| FEED  |            |              |              |                |            |
| Total concentrate use                                 | tonnes     | 40           | 41           | 1              | 3%         |
| <b>Concentrate use per cow per day</b>                | kg         | <b>7.3</b>   | <b>7.6</b>   | <b>0.3</b>     | <b>4%</b>  |
| Concentrate use per litre                             | kg         | 0.26         | 0.27         | 0.01           | 4%         |
| Concentrate price per tonne                           | £          | 240          | 262          | 22             | 9%         |
| Other purchased feed cost per cow                     | £          | 4            | 5            | 1              | 25%        |
| <b>All purchased feed cost / litre</b>                | p          | <b>6.85</b>  | <b>7.63</b>  | <b>0.78</b>    | <b>11%</b> |
| All purchased feed cost per herd                      | £          | 10,300       | 11,612       | 1,312          | 13%        |
| MARGINS   |            |              |              |                |            |
| MOPF per herd   | £          | 29,613       | 32,850       | 3,237          | 11%        |
| MOPF per cow in herd                                  | £          | 150          | 166          | 16             | 11%        |
| <b>MOPF per litre</b>                                 | p          | <b>19.71</b> | <b>21.60</b> | <b>1.89</b>    | <b>10%</b> |

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