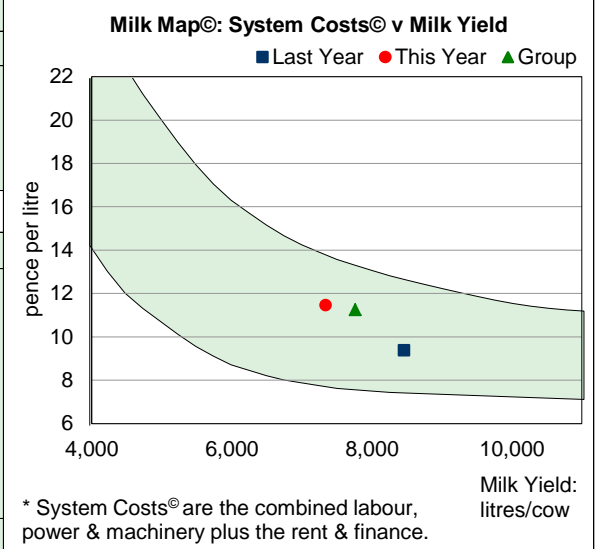


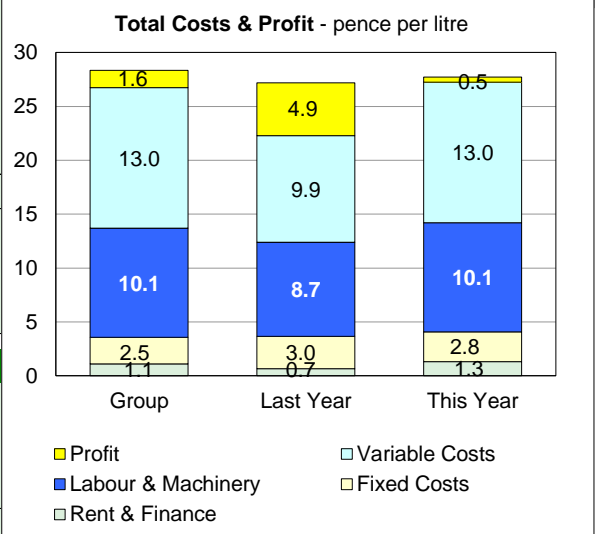
Name: **Mr S Smith**
 Number: **BA7520** Demo Herd

GROUP THIS YEAR **YOUR RESULTS**

Group: This Year			Last Year		This Year		
p/litre	£/cow	LABOUR	p/litre	£/cow	p/litre	£/cow	Herd
3.8	292	Paid	3.3	276	4.0	296	52,340
1.7	135	Family	0.7	63	1.1	79	14,024
5.5	427	Total Labour	4.0	339	5.1	375	66,364
28%		% Family Labour	19%		18%		
POWER & MACHINERY							
0.6	50	Repairs	0.6	47	0.6	45	7,954
1.2	95	Leasing & Depreciation	1.5	129	1.4	104	18,359
0.1	7	Tax & Insurance	0.1	6	0.2	12	2,069
1.3	104	Contracting	1.1	93	1.2	89	15,763
1.3	104	Fuel, Oil & Electricity	1.5	124	1.6	120	21,179
4.6	360	Total Power & Machinery	4.7	399	5.0	369	65,324
FIXED COSTS							
0.3	20	Water	0.6	53	0.5	39	6,830
0.7	55	Office & Professional Fees	0.8	67	1.1	77	13,689
0.1	4	Sundries	0.0	4	0.1	5	851
1.4	111	Property	1.5	131	1.1	82	14,579
2.5	190	Total Fixed Costs	3.0	254	2.8	203	35,949
RENT AND FINANCE							
0.8	59	Rent	0.3	27	0.4	29	5,055
0.3	26	Finance	0.3	28	0.9	68	12,070
1.1	86	Total Rent and Finance	0.7	55	1.3	97	17,125



SUMMARY							
28.3	2,201	Total Output	27.2	2,301	27.7	2,036	360,317
13.0	1,013	Total Variable Costs	9.9	837	13.0	958	169,575
13.7	1,063	Total Overheads	12.4	1,048	14.2	1,043	184,761
1.6	125	PROFIT	4.9	416	0.5	35	5,981
6%		Profit as % of Output	18%		2%		
27.5	2,132	TOTAL COSTS incl. calves & reps	23.0	1,950	27.6	2,027	359,009



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