

Conventional Group March 22 YOUR RESULTS

Group: This Year			Last Year		This Year		
p/litre	£/cow		p/litre	£/cow	p/litre	£/cow	Herd £
OUTPUT							
34.30	2,839	Milk income	28.05	2,390	31.97	2,603	1,383,044
1.96	163	Calf income	1.56	133	1.58	129	68,347
2.20	182	Dairy cow sales	1.93	165	1.90	155	82,196
6.33	524	Replacement cow cost	3.69	314	4.56	371	197,344
0.68	56	Valuation change (cows)	0.27	23	0.54	44	23,524
3.45	285	Net herd replacement cost	1.48	126	2.12	172	91,623
0.39	32	Other income	0.80	68	0.17	14	7,385
33.21	2,748	Total Output	28.93	2,465	31.60	2,573	1,367,152
VARIABLE COSTS							
7.95	658	Purchased feed	6.11	521	6.91	562	298,823
0.84	69	Forage fertiliser	0.75	64	1.50	122	64,740
1.05	87	Other forage costs	0.96	82	1.12	91	48,543
0.96	80	Vet & med	0.59	50	0.51	42	22,163
0.44	36	AI, semen & bull hire	0.30	25	0.32	26	14,036
0.23	19	Recording	0.04	3	0.00	0	0
0.90	74	Bedding	0.41	35	0.61	50	26,592
0.65	54	Dairy sundries	0.32	27	0.67	54	28,944
0.37	31	Parlour maintenance	0.22	19	0.25	20	10,771
0.15	12	Other variable costs	0.13	11	0.23	18	9,804
13.53	1,120	Total Variable Costs	9.83	838	12.12	987	524,416
41%		Variable Costs as % of Output	34%		38%		
MARGIN OVER VARIABLE & REPLACEMENT COSTS							
33.21	2,748	Total Output	28.93	2,465	31.60	2,573	1,367,152
13.53	1,120	Total Variable Costs	9.83	838	12.12	987	524,416
19.68	1,629	Margin	19.10	1,627	19.48	1,586	842,736
59%		Margin as % of Output	66%		62%		

